

We are data driven

The data presented below is what powers our latest product, **DCI PRO**

Our new **DCI PRO** delivers highly relevant opportunity trend analysis to increase your pipeline and fuel business growth.

Using Artificial Intelligence, **DCI PRO** learns from your interactions and serves up personalised opportunity results, analysis, and contacts in one seamless, holistic view. **DCI PRO** also includes training, media, and marketing solutions, making this the go to solution for your business needs.

DCI PRO is scalable to accommodate unlimited profiles, sectors, and users – the optimal solution for multi-sector businesses.



dcipro

Defence Market Report

This data powers DCI

FEB 14 2023 - JUL 13rd 2023

Contracts in per year



1,837
Contracts

741
Notices

1,096
Awards

184
Frameworks

81
Supers

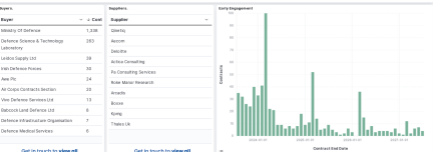
822
Suppliers

Past Tweak Growth Report

Columns	1 field selected	9637 documents				
<input checked="" type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100219	Award	Defence	Atty General's	Procurement of APPLICATION System Support Services as a Service
<input type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100108	Notice	Defence	Ministry of Defence	United Kingdom (Brno): Secure Senior Network
<input checked="" type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100102	Notice	Defence	Ministry of Defence	EMC/7413 - The Supply of MILITARY NETWORK PARTS, Components & Associated Test, Commission & Associated Test
<input checked="" type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100101	Notice	Defence	Ministry of Defence	TREASURER - Naval War Safety Centre System Contracts Under Notice
<input checked="" type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100024	NOTICE	Defence	Ministry of Defence	NSM - CONTRACT NOTICE
<input checked="" type="checkbox"/>	Jun 28, 2023 # 01:00:00-000	202100014	Notice	Defence	Ministry of Defence	Military Managing Service/Service

Early Engagement

This data powers DCI



Buyers and Suppliers

This data powers DCI

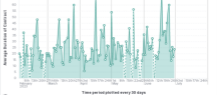
22,402 Average duration of contract (Working) | 12 Most common duration (Working) | 180 Max duration of contract (Working) | 41,475 Bid submission time (Days) | 24 Bid submission time (Days) | 2,448 Bid submission time (Days)



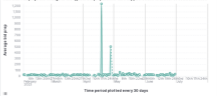
Buyers - Data for value (£K), duration (Months) and Midstep time (Days) are averages

Buyer	Value	Duration	Midstep
Ministry Of Defence	1,336	654	402,281
Defence Science & Technology Laboratory	283	179	96,845
Leidos Supply Ltd	38	7	4,880,0
Irish Defence Forces	38	6	741,000
Ave PLC	24	2	4,880,0
Air Corps Contracts Section	23	11	186,100
Vinc Defence Services Ltd	13	0	1,280,0
Babcock Land Defence Ltd	8	3	4,980,0
Defence Infrastructure Organisation	7	3	11,810
Defence Medical Services	6	5	150,000

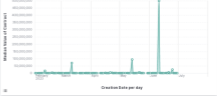
This chart displays the change in the typical duration of contracts over time



This chart displays the change in the typical bid preparation time suppliers have to bid for contracts over...



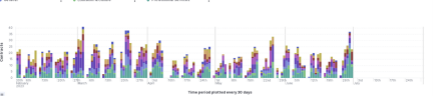
This chart displays the change in the typical value of contracts over time



Industry category

This data powers DCI

This chart displays the distribution of contracts over time based on the buying industry sector



Industries - Data for value (£K), duration (Months) and bid prep time (Days) are averages

Industry Category	Buyers	Suppliers	Value	Duration
Professional Services	413	25	305,000	12
Health & Care	368	19	139,948.5	11
Infrastructure & Con...	302	16	806,361	12
General	257	25	1,033,043.5	25
Defence	175	19	4,380,080	36
Technology & Comm...	169	8	235,000	12
Transport & Logis...	143	13	318,500	19
Educational & Cult...	138	10	208,000	26.3
Energy & Environment	47	15	786,354	24

This chart displays the distribution of contracts by...

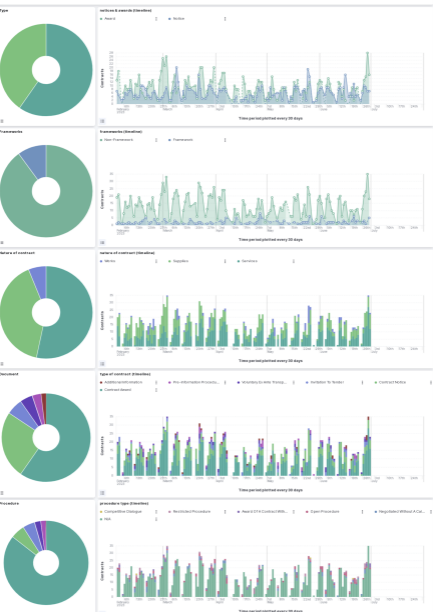


This chart displays the distribution of contracts by over...



Contract Type

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Did you know?

We are BIP Solutions! Empowering government and business to create a better society for all.

BIP Solutions (BIP) is the only UK company with 40 years' experience in the procurement market, and DCI is our latest business intelligence solution. We also offer the best in eSourcing products, accreditation, events and consultancy, media and marketing and supply chain solutions. Our brands help you work more effectively, no matter what sector or industry you work in.

Grow your revenue, increase your market share, get a return on your investment with BIP.

